



# MLTA October Workshop

October 18, 2018

3:00 p.m. – 6:00 p.m.

True Respite Brewing Company, LLC

[7301 Calhoun Place, Suite 600](#)

[Derwood, MD 20855](#)

\$40 members - \$60 non-members

**MEMBERS:** *Bring a non-member guest and you attend free!*

Email [MLTA@mdlta.com](mailto:MLTA@mdlta.com) for a coupon code

Register online at [www.mdlta.org/october-workshop](http://www.mdlta.org/october-workshop)

## Title Talk - Making Title Simple

Today's consumers are smarter than ever, they do their own research and they are making their own choices. We as an industry are terrible about talking about what we do in simple terms. Title Talk will teach you to explore and break down many of the intricate details of the title insurance/closing process that you deal with every day. These terms and details are things that consumers don't understand, but that they want and need to understand to make the educated decisions they are looking for. We will teach you to translate your words into simple explanations any everyday person could understand!

## Presented by Connie Fuksa



Connie Fuksa is an energetic speaker and facilitator and author who is on a mission to raise awareness of the value and purpose of title agencies and the intricacies of the title/closing process so that consumers can make more informed buying decisions. As the head of her own title company for nearly 30 years, Connie knows the challenges of the title industry, but also sees the opportunities. She is pioneering a new way of doing business by empowering title companies to grow passionate teams and better communicate with consumers. Connie also produces a regular broadcast that provides advice and home closing information directly to consumers.

**Title Talk is approved for 2 hours of CE (Title) in Maryland (104169).**

## Registration

\_\_\_\_\_  
Name (First & Last)

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Title License Number

\_\_\_\_ **MLTA Member \$40**

\_\_\_\_ **Non-Member \$60**

## Payment Information

I will mail a check     Pay by credit card now     Invoice me online

\_\_\_\_\_  
Card Number (Visa, MC, AMEX, Discover)

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Expiration Date

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VCC Code

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Billing Zip Code

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Name on Card

**SIGN:** I authorize MLTA to charge my card in the amount checked above